



ACCOMPLISHMENTS 2021/22 FY

SERVING THE TRAINING NEEDS OF BUSINESS & INDUSTRY.

MISSION STATEMENT

to deliver the highest quality of diverse safety, technical, and professional training for an evolving workforce.

FY COMPARISONS

	2022	2021
Participants (unduplicated)	8,527	4,452
Participants (duplicated)	11,019	6,350
Training Sessions	941	884
Contact Hours	70,523	29,969.5
# of regional businesses receiving training	761	507
#/% of businesses requesting repeat training	577/76%	325/71%
Companies served with <50 Employees	702	429
Total Revenue	\$2,533,392	\$2,253,832
Direct Training Revenue	\$3,071,765.36	\$2,253,832

CLIENTS TRAINED FY22

Companies Served by North America Industry Classification System Code.

NAICS	Description	No. of Companies	Percent
21	Mining (oilfield companies)	537	70%
48	Transportation	102	13%
23	Construction	42	5%
81	Other Services	28	3%
31-33	Manufacturing	14	1%
22	Utilities	13	1%
92	Gov't, Public Administration	8	1%
62	Healthcare, Social Services	6	11%
54	Professional, Scientific, Technical	2	<1%
61	Educational Services	2	<1%
42	Wholesale Trade	2	<1%
11	Agriculture, Forestry, Fishing, Hunting	2	<1%
44-45	Retail Trade	1	<1%
72	Accommodation and Food Services	1	<1%
TOTAL		761	100%

2021-2022 HIGHLIGHTS

- Establishment of TrainND Foundation
- Received approval as an IACET Accredited Provider
- Expansion of CDL program with a CDL Prep Course, CDL Post Course including HazMat Endorsement
- Launch of Fast Track CDL Training Course
- Approval of FAA Testing Center through PSI
- Received \$2.3 million EDA Grant to support and expand CDL and Crane Offerings
- 91% increase in unduplicated student from FY21



ADVISORY BOARD 2021-2022

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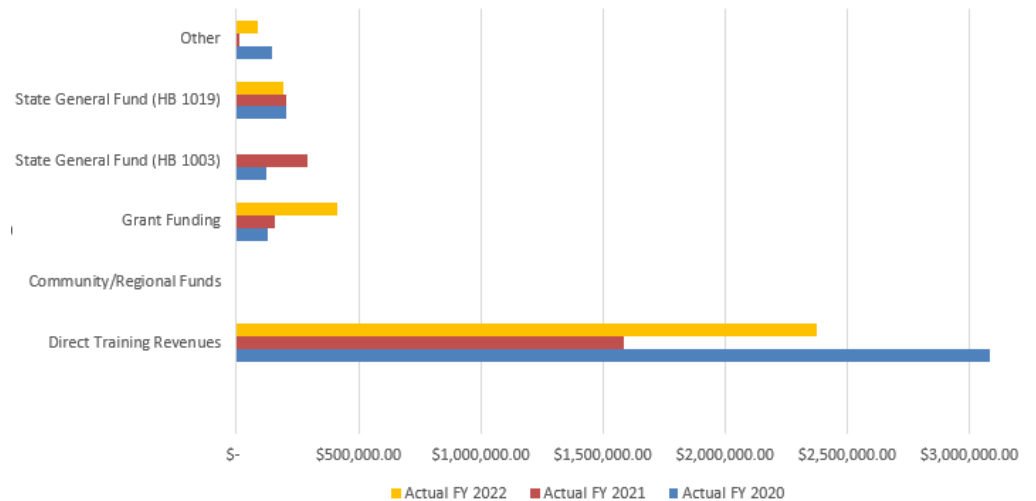
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Financial Comparison



OUR CUSTOMERS

